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Sprint's Network Vision Initiative – Update

Presented to TFI

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SECTION I Sprint's Network Vision Initiative

Sprint's Network Vision Initiative

- Move to a single multi-standard converged mobile network
- Reduce the number of cell sites in the system by 22,000
- Enhance 3G CDMA as well as 4G LTE coverage to reduce roaming charges
- Retire the iDEN network and move customers to the Sprint Direct Connect Service on the CDMA network

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SECTION II Sprint's Progress During 2013

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Sprint's Progress During 2013

- Sprint launched 4G LTE in 340 markets covering 200 million POPs
- Sprint shut down the iDEN network on June 30, 2013
- Sprint currently has a little over 54 million customers
- Sprint has rolled out it's Spark Service in 11 markets
- Sprint rolled out several new marketing plans during 2013

Section III Sprint's Goals for 2014 and Beyond

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Sprint's Goals for 2014 and Beyond

- Sprints LTE coverage to be 250 million POPs by midyear 2014
- Sprint Spark to cover 100 million POPs by year end 2014
- Sprint and DISH are going to jointly develop and deploy a fixed wireless broadband service on a trial basis in Corpus Christi Texas by mid 2014

SECTION IV Corporate changes

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Corporate Changes

- Sprint closed it's purchase of U. S. Cellular on May 17, 2013
- Sprint closed it's purchase of Clearwire on July 9, 2013
- The Softbank purchase of approximately 80% of Sprint closed on July 10, 2013
- Sprint Nextel Corporation changed its name to Sprint Corporation after the Softbank acquisition