#### **Future Network: NOW**

#### **Presented for:**

TFI Communications Technology & Asset Valuation Conference January 26-27, 2017, Austin, Texas

#### **Presented by:**

Jim Dombrowski, ASA, CAE, IAO

**Verizon Property Tax Management** 

Room 1010C, 10th Floor

158 State Street, Albany, NY 12207

(518) 491-9100; (518) 396-1034; james.m.dombrowski@verizon.com



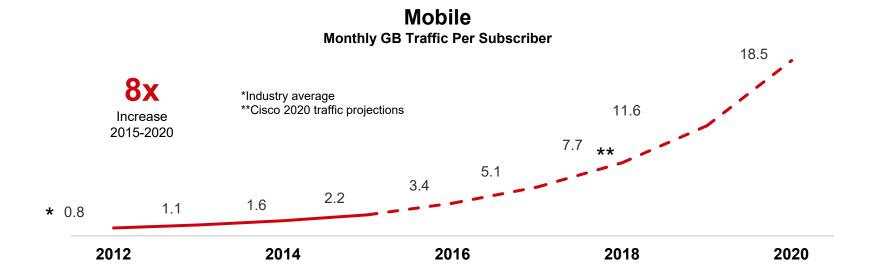
### Thank you.



## Customer demand seems nearly insatiable.



#### **Growing Appetite for Bandwidth**



#### **Key Demand Drivers and Impact**



Video Streaming Incremental



Multiple Devices
Incremental



**4K TV (UHD)** *Exponential* 



Augmented Intelligence Exponential



#### **Evolving Network Use**

#### **TECHNOLOGY PROGRESSION**



Accelerating innovation and business models

#### **ON-DEMAND NETWORKS**



Virtualization and Open Source

#### TOMORROW'S WEB



Physical and digital world integration

#### **NEXT GEN MOBILITY**





#### INFORMATION ISLANDS





Hyper giants driving Internet traffic

#### SMART DATA MANAGEMENT



Traffic optimization, deep analytics



## The Network is evolving rapidly across several fronts...



#### **RAN Design Evolution**

#### Low and tight RF

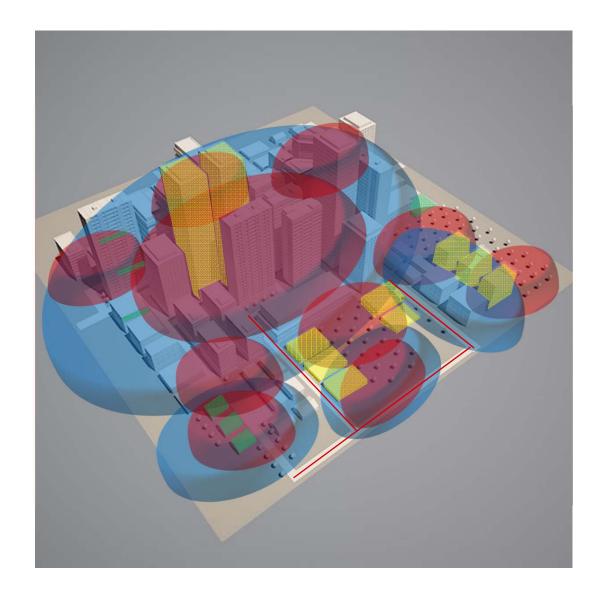
- Macro cells
- Small cells/DAS
- In-building
- Spectrum layers

### Dense urban coordination

- Deep fiber
- HetNet

### Advanced automation, analytics, scale, control

- C-RAN
- SON
- Virtualization

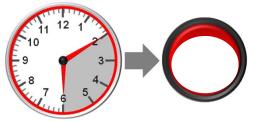




#### **Virtualized Network Functions**

#### FLEXIBLE CHANGE MANAGEMENT

2AM-6AM

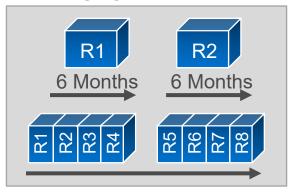


#### **AUTOMATION & ANALYTICS**

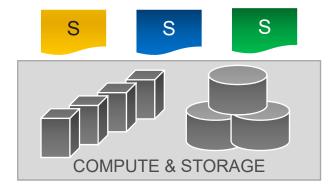




#### MICRO RELEASES



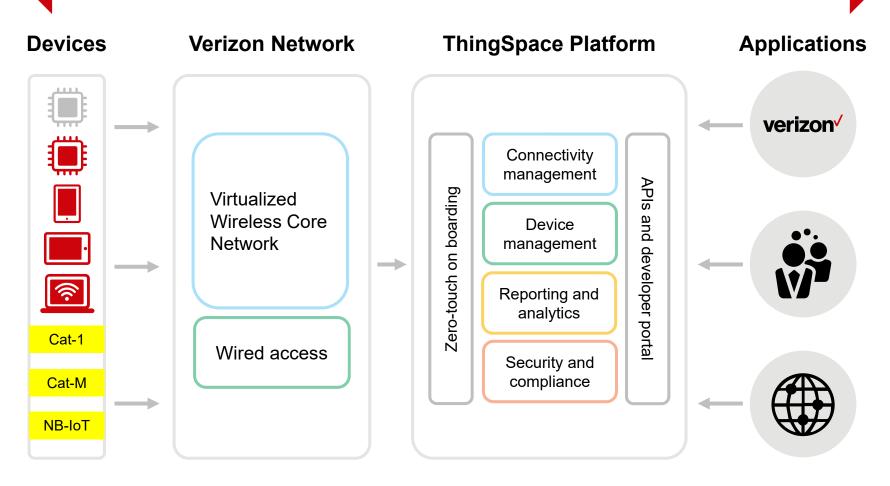
#### SHARED RESOURCES





#### **Internet of Things**

#### End-to-end device integration and management





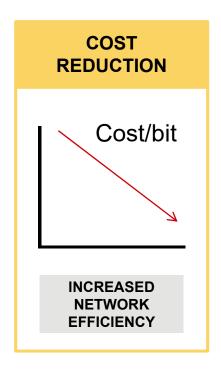
## ...and the expectations of the Network are expanding.



#### **Network Expectations**







- Better, faster, cheaper and you can't just pick two
- Redesign networks to make them intelligent and orchestrated
- Enable agility and automation



#### Rethinking "Edge"

#### **Future Network expectations**

- <10 millisecond round trip latency</li>
- Persistent & secure coverage
- Gigabit bandwidth at the edges

#### **Networks enabling**

- Autonomous vehicles & drones
- Edge caching and optimization
- Virtual and augmented intelligence
- High bandwidth processing & real-time decisions

### Smart Cities and Autonomous Vehicles







#### **Augmented Intelligence**



#### **Edge Analytics**



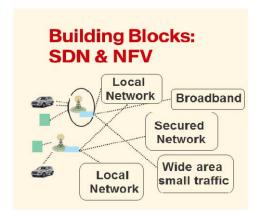


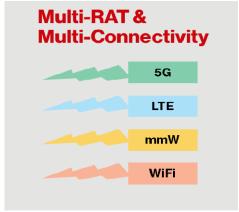
## As 5G is defined, the building blocks are there.

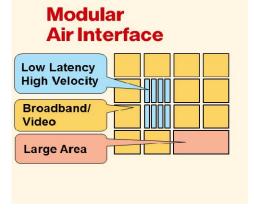


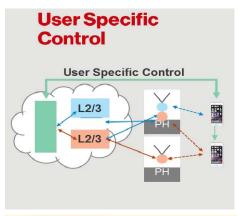
## Multiple new technologies being developed.

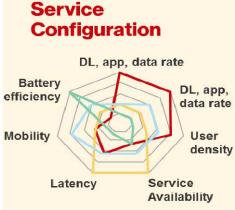
#### Building blocks: Density LTE-A C-RAN Virtualization LTE-U/LAA

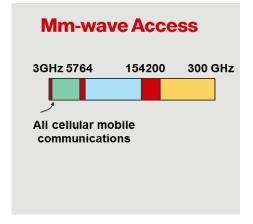










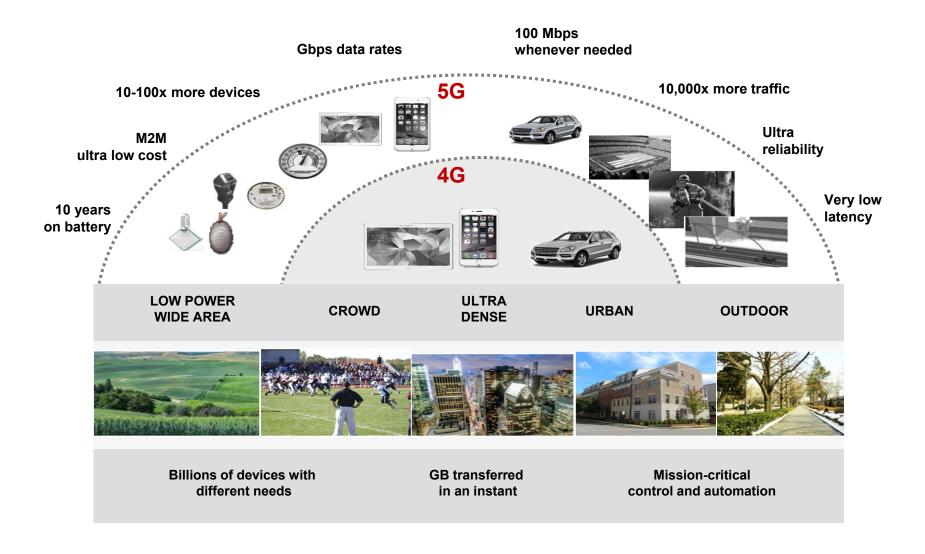




# So, now is a really good time to be excited about what's next.



#### **Wide Range of Use Cases**





#### **Verizon 5G Technology Forum Partners**

**CHIPSET** 

**DEVICE** 

**NETWORK** 

**SERVICES** 









R&D and Technology
Investment

Passion for Innovation

Large Global Community











#### **5G Open Trial Specification Alliance**



- Common Agreement on 5G Technical Specifications
- Open, Inclusive and Collaborative Approach (chipset/device vendors, network vendors)
- Drive & Shape Vendor Adoption
- Acceleration of Commercial Solutions
- Use Case Development & Validation



#### What Verizon Is Focused On

**Technology Partners and Development Plans** 

**Spectrum Policy and Framework** 

**Technology Field Trials** 

**Advance 5G Standards and Process** 

**Mobilize the Ecosystem** 



The technology of the future is here.

The ecosystem is being primed.

The opportunity is now.

Action is needed.

Let's get after it.



#### Putting Wireless (5G & Beyond) in a Logical Context

Just a little "bit" to think about; wireline & wireless trends not mutually exclusive! Broadband technology is critical to remaining a viable leader in the communications industry. Rapid network transformation is critical to making that transition to a broadband / 5G world. Migration is driven by customer demand for access, competition & deregulation. The timing & technology transition is & will remain a function of business cost-benefit analysis. Broadband expansion is at a hyper-critical point in the history of telecommunications networks. The transition of the wireless industry to a 5G platform is rapidly escalating the need for fiber. The next 10 years will be a period of historic transformation to a broadband & wireless world. Expect an explosion in M & A, industry consolidation, CAPEX investment, & device connectivity. Expect differences between landline & wireless; Telco & CATV become virtually indiscernible. Expect competition to be intense inside & outside ILEC territories, across the nation & the world. Expect urban densely populated areas to experience the transition first....& the rest follow later. Current political climate will play a critical role in facilitating rapid infrastructure changes (maybe).

Vision requires leveraging assets we currently have & CAPEX in what we don't!



#### Consider Wireless Assessment Valuation in a Logical Context

Wireline & wireless trends are not completely mutually exclusive!

Time value of money (DCF model).

**CAPEX** cost investment does not equal value (at least not immediately & possibly never = RISK).

Transitioning technology always leads to redundancy and overbuilt duplicative network elements.

- Migration is driven by customer demand for access, competition & deregulation.
- Timing & technology transition is a function of business cost-benefit analysis and risk.
- Next 10 years will be a period of historic transformation to a broadband & wireless world.
- Explosion in M & A, industry consolidation, CAPEX investment, & device connectivity.
- Expect differences between landline & wireless; Telco & CATV to be virtually indiscernible.
- Expect intense competition inside & outside ILEC territories, across the nation & the world.
- Expect urban densely populated areas to experience the transition first & the rest follow later.
- Current political climate must play a critical role in facilitating rapid infrastructure changes.

All this adds up to a hyper-critical need for obsolescence recognition & time value of money (DCF).

- Physical deterioration
- Functional obsolescence (3 types; deficiency, need for modernization & super-adequacy)
- Economic obsolescence (ruinous competition, regulatory obstruction & lag (temp or perm)



Thank you.

