

# Artificial Intelligence & Blockchain

Application and Uses for Tax Professionals

13th Annual TFI Communications Technology
Conference

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Carl Hoemke CrowdReason, LLC Half of <u>all</u> work activities globally have the technical potential to be automated by adapting <u>currently</u> demonstrated technologies –

McKinsey, Dec 2017 Report



The proportion of work actually displaced by 2030 will likely be lower (15% midpoint), because of technical, economic, and social factors that affect adoption.

The proportion varies widely across countries, with advanced economies more affected by automation than developing ones.

McKinsey, Dec 2017 Report



## <u>Automation</u> is Artificial Intelligence & Blockchain

- What it is
- How it works
- •How Tax Professionals can benefit from it?



#### Transformational Automations for Tax Professionals

- Artificial Intelligence Machines making decisions once reserved for experienced professionals
- Blockchain Securing transactions without the need for trusted intermediaries (Audit Firms, Banks, Title Companies, etc.)

## Artificial Intelligence

- Determine the problem you want to solve
- Obtain significant amount of relevant data
- Have access to large amounts of computing capacity
- Hire Data Scientists
  - · Clean the data
  - Design algorithms
- Implement into production



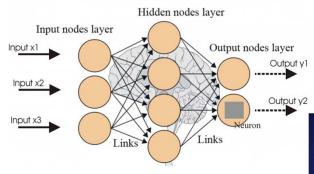
## **Artificial Intelligence** - Data Collection Examples

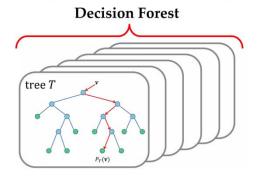
- **Tesla** crowdsources data from its vehicles and drivers (e.g., sensors pick up information about a driver's hand placement on the instruments and how they are operating them.<sup>1</sup>
- **Facebook** crowdsources user clicks, likes, and interactions in order to modify the user's news feed (more importantly, allowing it to target it's advertising and charge more money to do so)
- **Uber** systemically scraped data from competing ridehailing companies all over the world, harvesting information about their technology, drivers, and executives.

<sup>&</sup>lt;sup>1</sup> Forbes, January 8, 2018. "The Amazing Ways Tesla Is Using Artificial Intelligence And Big Data" by Bernard Marr

#### Artificial Intelligence – Algorithms

- Neural Networks
  - Unsupervised
  - Lots and lots of data
  - IBM Watson / DeepMind
- Machine Learning
  - Supervised Training
  - · Not as much data











## What is **Blockchain**?

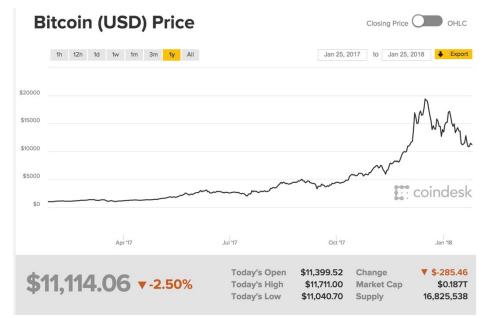
- Satoshi Nakamoto
  - · Issued Oct 2008 Paper

Bitcoin: A Peer-to-Peer Electronic Cash System

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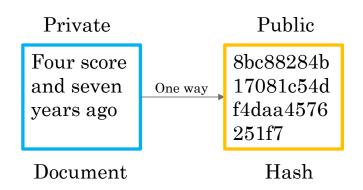


- Owns approximately 1MM bitcoins
- Blockchain technology has the potential to universally reshape the way business transacts across nearly every industry in the global economy



#### **Blockchain** – How does it work?

#### The Cryptographic Proof:



*Hash* – a unique identifier made up of a 32 character of a string of data

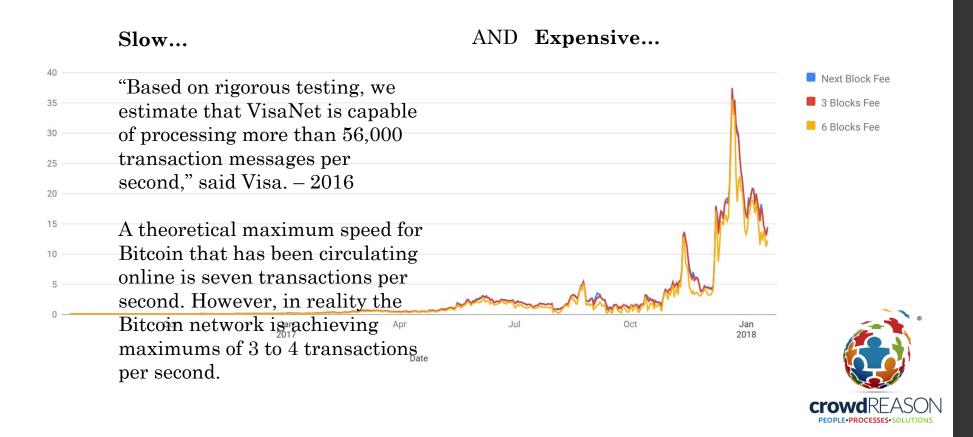
- 1. A *hash* can be created from any text or document
- 2. The hash cannot re-create the document but only the original document can create the hash
- 3. Any change at all in the document creates a different hash
- 4. Proves the document exists and has not been modified



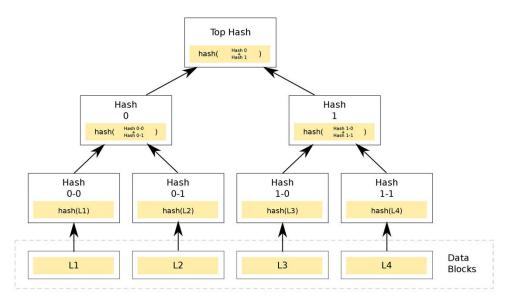
#### Blockchain – Chained Transactions

- •Blockchain is a set of individual transactions blocks (cryptographic proofs and other metadata) chained with other transactions
- Chained transactions are impossible to change
- These Blockchains make transactions immutable
- ·Blockchain is published on a public ledger and never go away

# The problem... High transaction costs and slow validation



# Merkle Trees – Solving the velocity and transaction cost issue



Providers who use the Merkle tree approaches charge about \$0.001 per transaction for open source solutions.



## Applications for Tax Professionals

Artificial Intelligence & Blockchain



#### Automation Areas for Tax Professionals

• Where machines replace can humans in our space and where they can't - yet



# Artificial Intelligence - Applications for Tax Professionals

- Interpretation of unstructured data
- Trained decision making
  - Return Filing
    - Classification of assets
    - Table/Form selection
    - Assembly Automation
  - Appeal Processing
  - Tax bill processing and payments



#### Blockchain - Applications for Tax Professionals

- Data Collection
  - Jurisdictional Attributes (Contact info, rates)
  - Jurisdictional Rules (due dates, taxability)
- Return Filing
  - Classification of assets
  - Table/Form selection
- Appeal Processing
  - Settlements
  - Waivers
- Tax bill processing and payments
- Audits

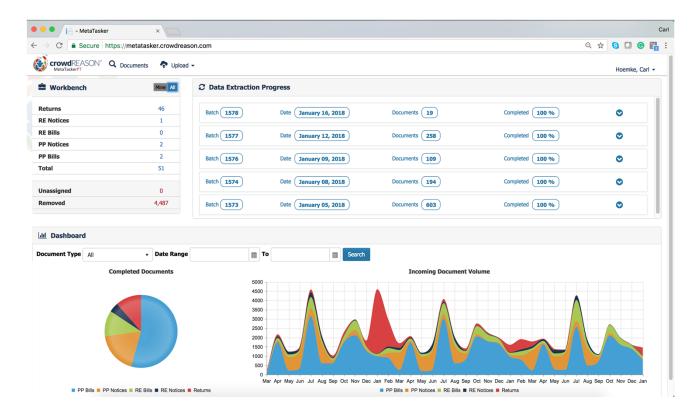


## AI & Blockchain value proposition

- Significant reduction in operational costs
  - Companies
  - Consultants
  - Assessors
  - Collectors
- Significant reduction of risk
  - Errors
  - Missed Deadlines
  - · Zero penalties
- Audits records are created instantaneously
- Staff can use new availability to ensure assessments are proper



#### Example Application – CrowdReason's MetaTaskerPT





#### Property Tax Documents

#### **Challenge:**

- Typical Machine Learning
  - Few classes (5, 10, 20)
  - Reasonable size ground truth by class
- Property Tax
  - >10,000 classes of Assessors (Notices and Returns)
  - >10,000 classes of Collectors (Tax Bills)
  - Classes constantly change
  - Variable size of ground truth results

#### **Solution:**

- Clean data via isolated datasets created with our trained crowd
- Fingerprinting
  - · XML
  - Auto templating
  - Spark clusters (distributed computing)
- Tiers of Classification (i.e. Document Type, State, Jurisdiction)
- Taxonomies based on Source of Truth

#### Results

#### **Technical Results**

- Auto Classify >98% Documents
  - · Document Type
  - Jurisdiction
    - Assessor
    - · Collector
- Source of Truth Validation
  - Addresses
  - · Due Dates
  - Etc.
- Extraction
  - 60-70% High Confidence Machine Learning
  - 30-40% Validated by crowd then fed back through ML algorithm for retraining
  - 99%+ Accuracy

#### **Operational Impacts**

- Gets the grunt work out of the way so value added work can be the focus
- Elevation of careers
- Reduction of overtime
- Happy people ©

