

Your Bridge to the Future

# TFI Broadband/Video/Wireless Forecast Update

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TFI 2018
January 25-26, 2018
Marriott Courtyard Downtown
Austin, Texas

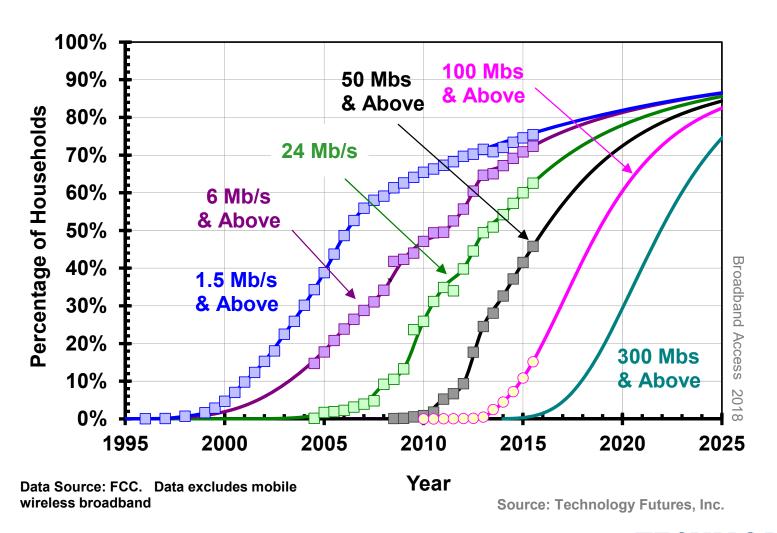
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### **Industry Broadband Forecast**

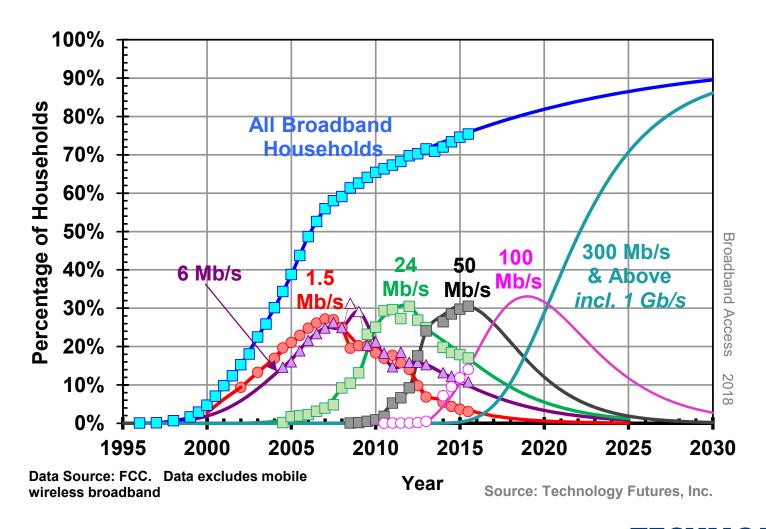


#### **U.S. Broadband Substitutions**





#### **U.S. Broadband Lifecycles**



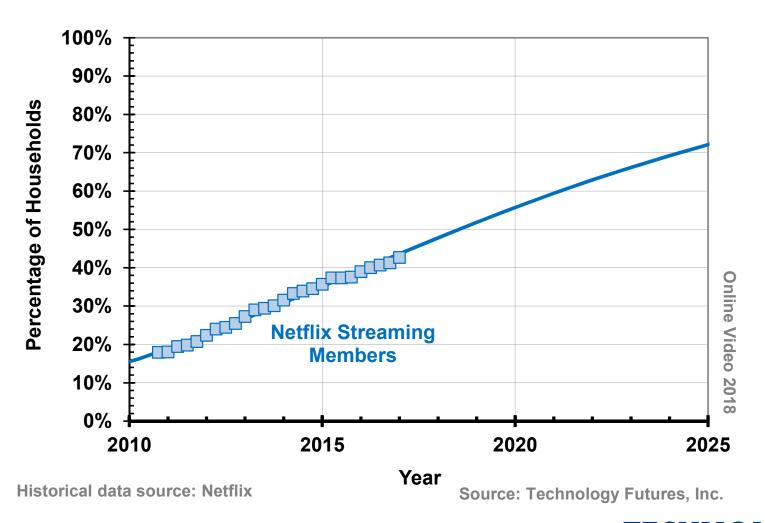
Lifecycle (t) =
Substitution (t) – Next Substitution (t)



#### **Online Video Forecasts**

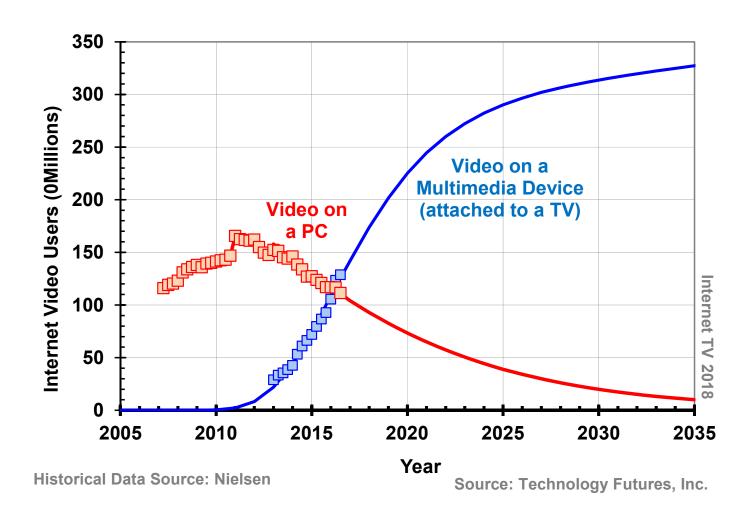


#### **Netflix Streaming Members, Domestic**



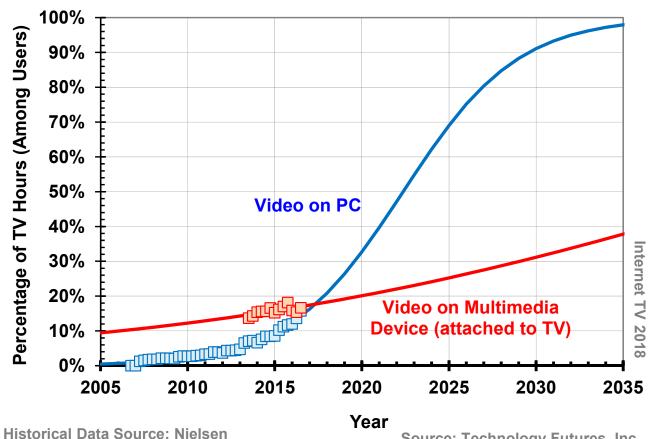


#### **Online Video Users**





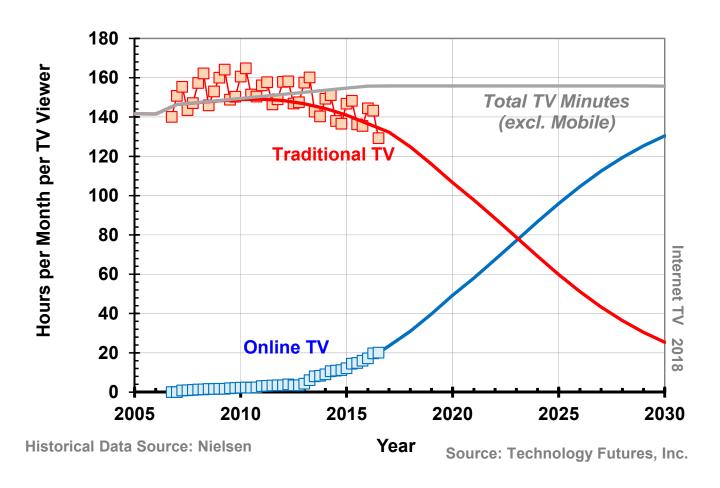
## Online Video Minutes, Percent of **Total TV Viewing**



Source: Technology Futures, Inc.

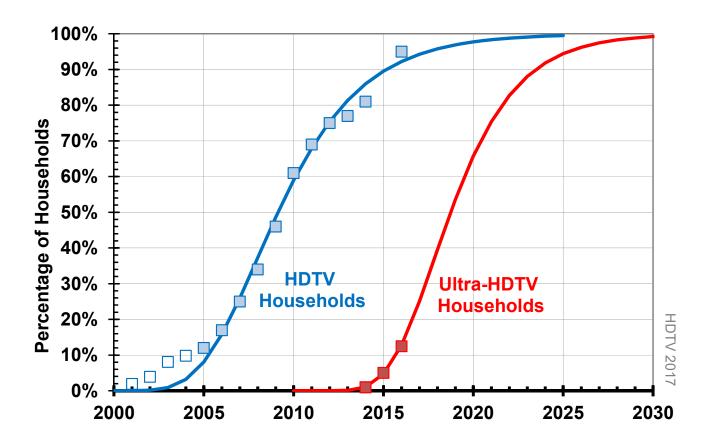


# Online Video Minutes vs Traditional Total TV Minutes





#### Ultra-HD Households (aka 4K)



Year

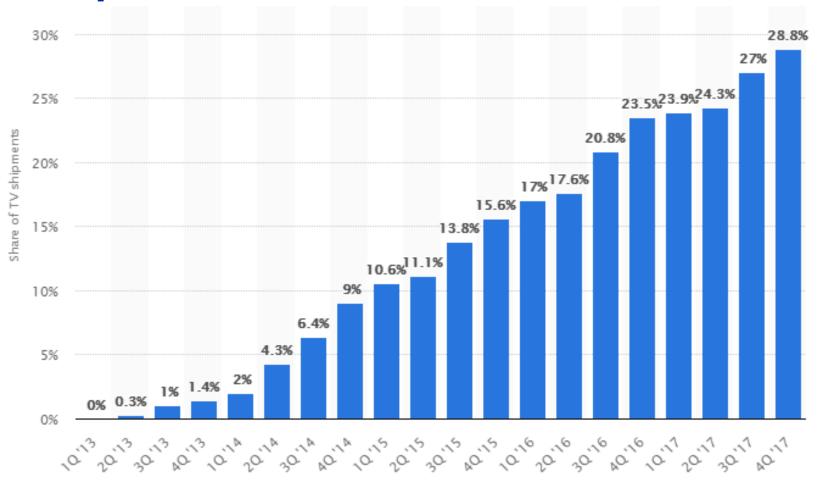
Historical data sources: 2001-2004 Misc. 2005-2015 Leichtman Research

Source: Technology Futures, Inc.

UHDTV Data Source (Red Squares): Strategy Analytics



### 4K TV Shipments as a pct of Total TV **Shipments - Worldwide**





Netflix SD Stream = ~ 2 Mb/s

**Netflix HD Stream = ~ 4 Mb/s** 

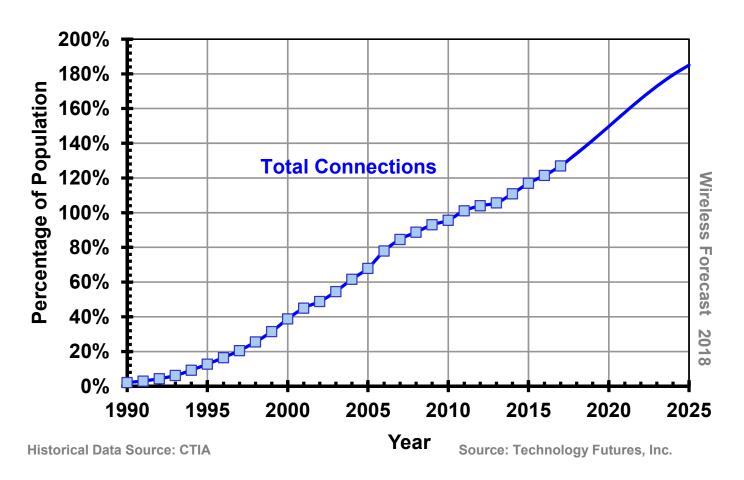
Netflix 4K Stream = ~ 18 Mb/s



### **Industry Wireless Forecast**



## **U.S. Cellular Connections, Percentage of Population**





## Unique Connections and People with **Multiple Connected Devices**

- The US had slightly less than 80% of the population with a wireless connected device at yearend 2015 (Source: GSMA Intelligence)
- Standard connections also include all non-M2M connected devices. Standard connection penetration was 96% at YE 2017.

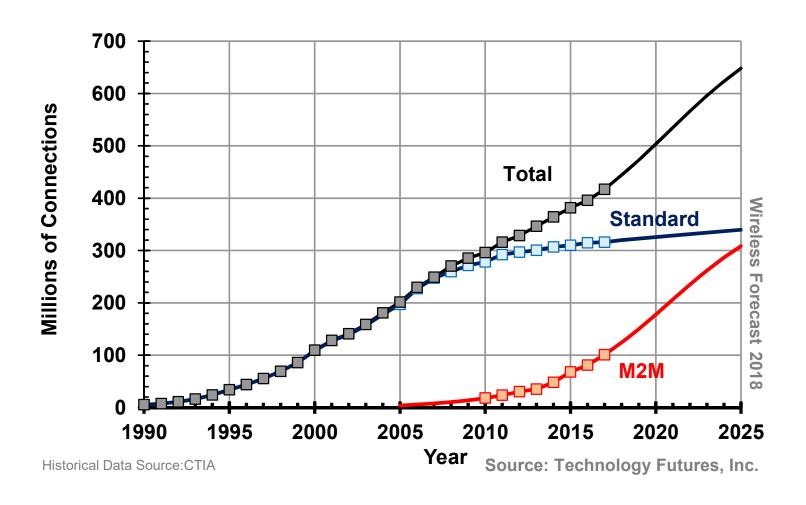


#### The Internet of Things includes many items that won't likely be connected to cellular network

- The IoT is projected to be many billions. The items can be grouped by those that will have tags and those that will have connections (M2M). Projections for mobile M2M connections are less than 10% of IoT total.
- The GSMA estimates 20% of M2M will connect to the cellular network.
- TFI forecast is for US M2M cellular connections.



#### Wireless Connections by Type



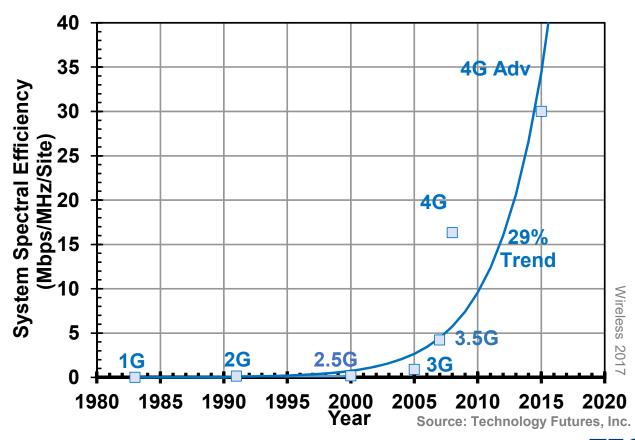


#### **Two Key Drivers for New Generations**

- Mobile data traffic is growing much more rapidly than connections
- Greatly improving cost/performance of newer technology

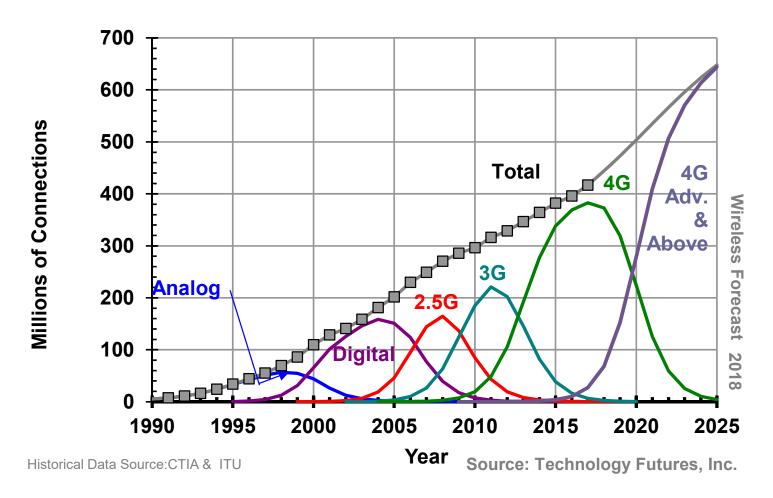


# Performance Improvements of Cellular Wireless Generations





#### **Wireless Generations**





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