

Getting Out of the Alligator Pit – And Moving On

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Get Out of the Pit
Stay Out of Pit
Move On From Pit

Chris



Thought → **Emotion** → **Action**

Get Out of the Pit

Shift to Positive Core Thinking

Shift to Positive Core Thinking

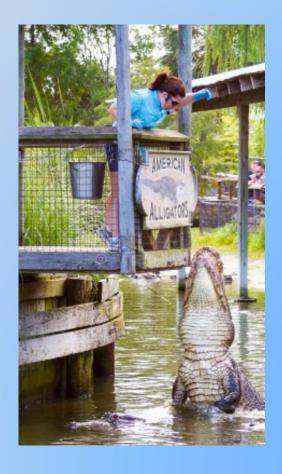
Thought → Emotion → Action

What Value do you bring to the situation?

What Past Strengths do you bring?

Set Goals

Stay Out of the Pit



Jeff



Energizing Leadership
Visionary
Win-Win
Compromise

Conflict

Stay out of the pit

Interactive for True Win-Win

Connect for Win-Win

Curiosity
Open-Ended Questions
Listen Intuitively

What do you love most about what you do?

Why do you say that?

Move On from the Pit

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Dave



Move On from the Pit Clarify Your Whys

Clarify Your Whys

Why are you Passionate about what you're doing?

Why is it Unique?

Why do you think it will make an Impact?

Getting Out of the Pit Core Positive Thinking

Staying Out of Pit Interacting for Win-Win

Moving On From Pit Clarifying Your Whys

See ya later Alligator!



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