

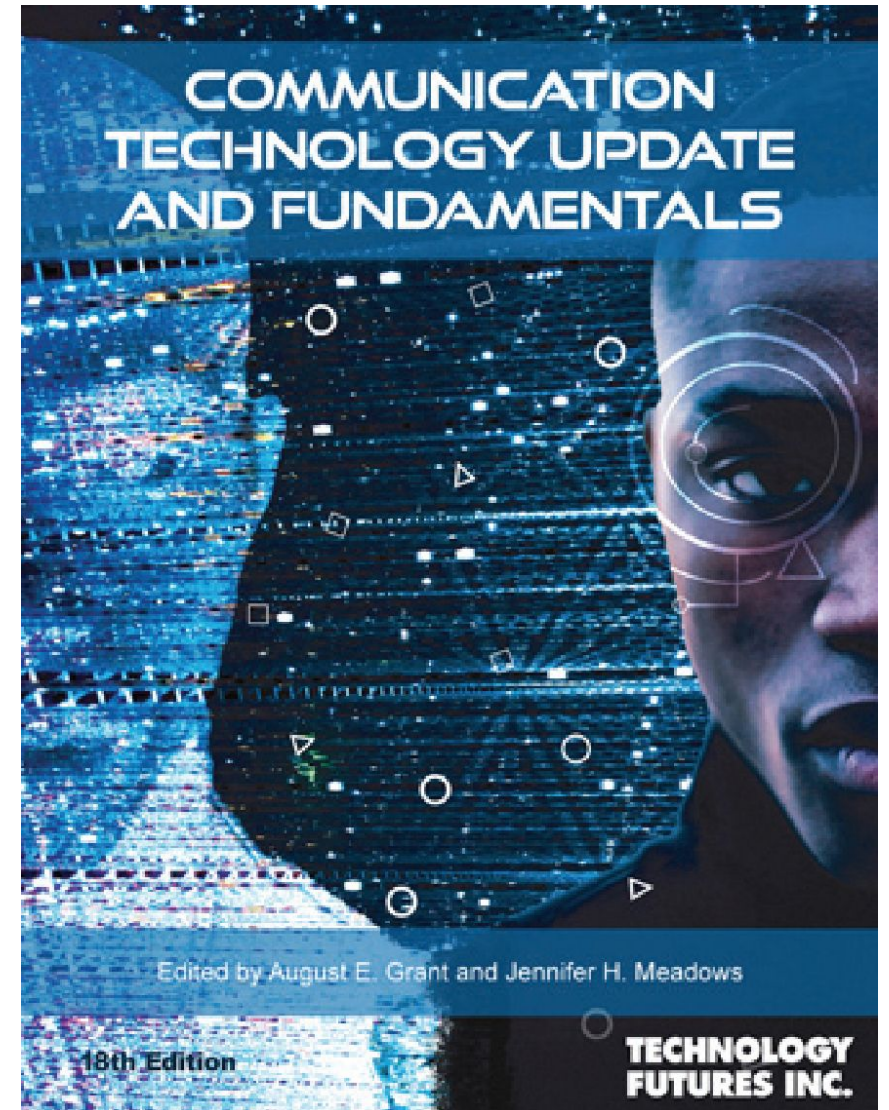
# COMMUNICATION TECHNOLOGY UPDATE 2023

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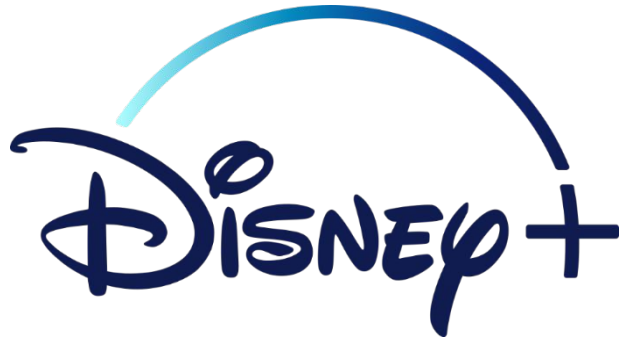


# TELEVISION



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# OTT/STREAMING TODAY



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# BUNDLING

The next step—combining multiple streaming services into a single subscription

- Didn't we used to call this “cable?”



# IMPACT ON TRADITIONAL TV

- Local
  - Shift to more local news content
  - Cord cutting leads to loss of retransmission revenue (up to 20% of gross)
  - Importance to local advertisers
- Network
  - Direct delivery to viewers
    - NBC ☐ Peacock
    - CBS ☐ Paramount +
  - Increased dependence upon live sports



# ATSC 3.0 BROADCAST STANDARD

- Delivery of 4K
- Up to 120 fps
- HDR
- Enhanced audio
- Mobile television
- Need for bandwidth
- Broadcast transition
- Targeted Advertising



# ATSC 3.0 PROGRESS

- Adopted by more than 300 TV stations across more than 60 markets
- So far, nearly invisible to users
- Note: revenue opportunities with digital services and targeted advertising





# ANTENNA USE IS ON THE RISE (AGAIN...)

- 18% of U.S. households watched TV using an over-the-air antenna in 2022
- Among young viewers: 22% (up from 14% in 2021)
- Question:
  - Will Broadcast TV resurge or be reinvented?



Image credit: Horowitz



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# MORE VIDEO DEVICES THAN EVER

- Numbers:
  - 121 million U.S. TV Households in 2023
  - S&P Global predictions
    - 2023: 225 million smart TVs
    - 2026: 1.1 billion connected video devices (up from 1 billion in 2022)



# HIGH-RESOLUTION TV



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# NEXT WAVES IN TV

- Higher quality display
  - OLED, Mini-LED, QLED
- 8K
  - Primary a display technology
  - Will be used extensively in digital signage and TV production
- Frame rate (30, 60, 120, 240)
- HDR
- Key issue: Content (Streaming first)



# ADDRESSABLE ADVERTISING

- Native in streaming and digital audio
- ATSC 3.0 Broadcast: Use of bandwidth to deliver and store multiple ads
  - Algorithms select the most relevant ads
  - Enables highly targeted advertising
- Significant revenue potential
  - Development of industry standard
    - Adoption needed by manufacturers, networks, & advertisers



# CINEMA



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# EVOLUTION OF CINEMA CONTINUES

## TRADITIONAL

- Theaters
- DVDs and Videocassettes
- Hotel and airline pay per view
- Television networks

## EMERGING

- Theaters
- Streaming
- Pay per view
- Cable networks



# MOST IMPORTANT FUNCTION OF THEATERS

- Intense shared experiences for young adults engaged in courting rituals



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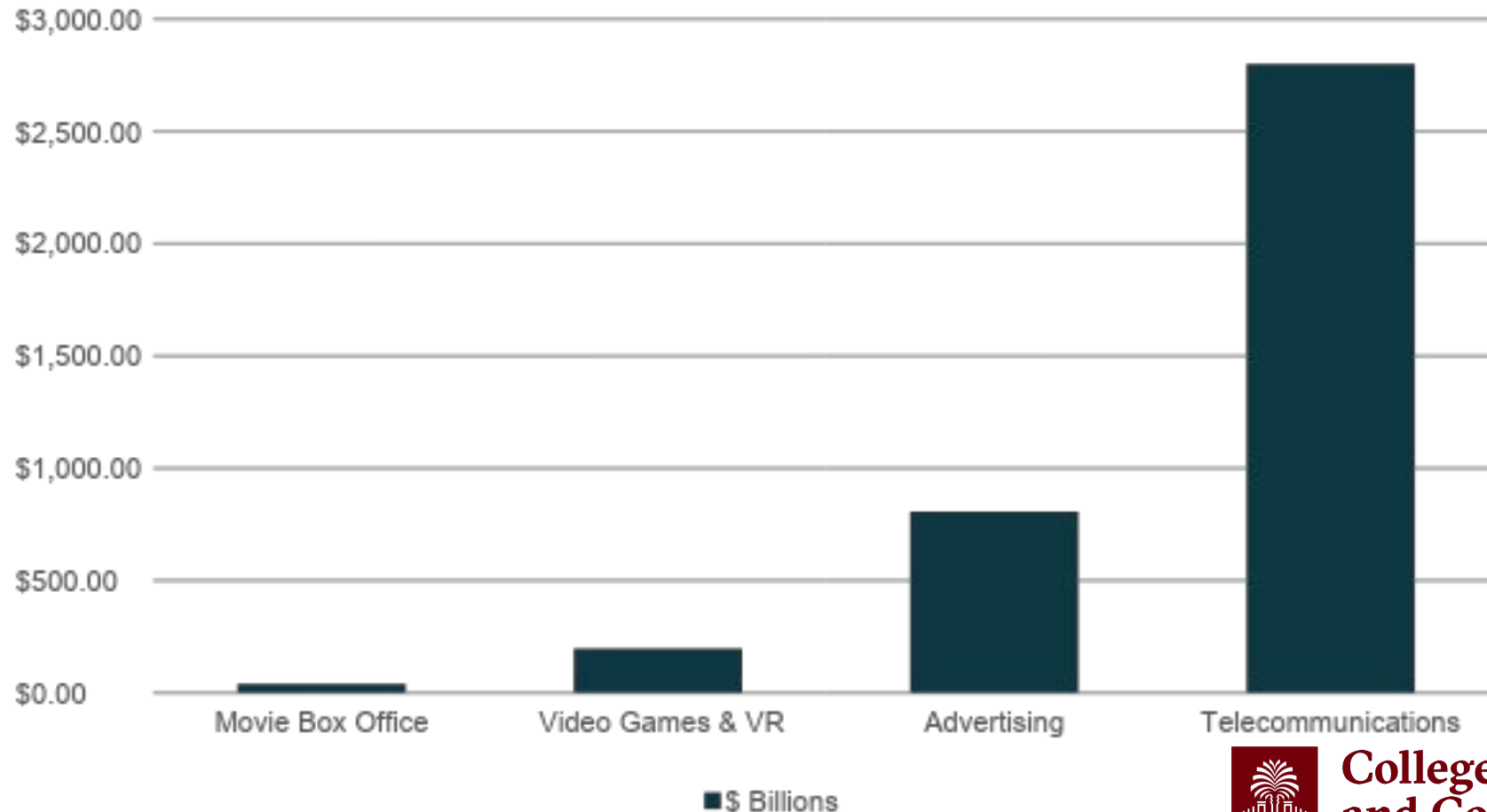


# A FEW ECONOMIC DETAILS

- Half of “box office” revenue stays in the theater
- Box office and concessions still not enough to stave off financial challenges of movie theaters
- Profit participants may not benefit from streaming on co-owned channels
  - New economic models are needed



# REMINDER: RELATIVE GLOBAL REVENUES 2022



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# RADIO



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# RADIO IS STUBBORNLY ANALOG...

- In the U.S., FM and AM radio continue to generate cash
  - Digital broadcast option (HD Radio) has not taken off
- Digital in the U.S. is satellite and streaming
  - Increasing proportion of “satellite” service is streamed
- Global: Variety of digital broadcast standards, but no global standard



# VIDEO GAMES



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# 2022 Global Revenues: \$197 billion





# CONVERGENCE OF VIDEO GAMES AND VR

- Multiplayer universes
- Fluid identities
- Immersive experience



Source: Cnet



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# **MOST POPULAR GAME: FORTNITE**

- 2021 revenues \$5.8 billion (est.)
- 2022 regular users: 390 million



# THE “METAVERSE”

- Not here yet
- Virtual words are unconnected
- Key question: Will they become connected as email and internet were in the 1990s?



# CHALLENGES OF THE METAVERSE

- Physical
  - 15 minute limit
  - Reluctance to use HMDs
- Critical Mass
  - Need to connect virtual worlds to maximize interactivity



# METaverse Predictions

- Commercial applications will overwhelm all others
  - Consider the evolution of the internet
- HMDs will be less popular than multi-screen setups
  - Curved
  - Stacked
  - Surround
- NOT the Killer App for 10 Gbs broadband



# VR



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# VIRTUAL REALITY CREEPS ALONG...



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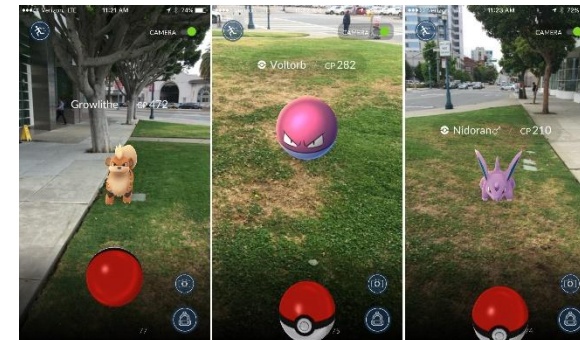
# KEY DEVELOPMENTS

- Untethered HMDs
- Slow growth
- Industrial, business, and educational applications more important than games
- Physical limitations
  - Accessibility
  - 15-minute limit
  - Need for dedicated space





# AUGMENTED REALITY



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# ESPORTS



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# VIDEO GAMES AS SPECTATOR SPORTS

- Twitch
  - Adds interactivity among viewers
- Arenas
  - All of the excitement of sports events and concerts



# LEAGUES AND COLLEGIATE COMPETITION



Example: California Community College eSports League



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# DIGITAL SIGNAGE



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# FOUR TYPES

- Point of Wait
- Point of Transit
- Point of Sale
- Point of Mind



# KEY FACTORS FOR DIGITAL SIGNS

- Efficiency
- Environmental (including power consumption)
- Regulation (distraction and neighborhood aesthetics)
- Function







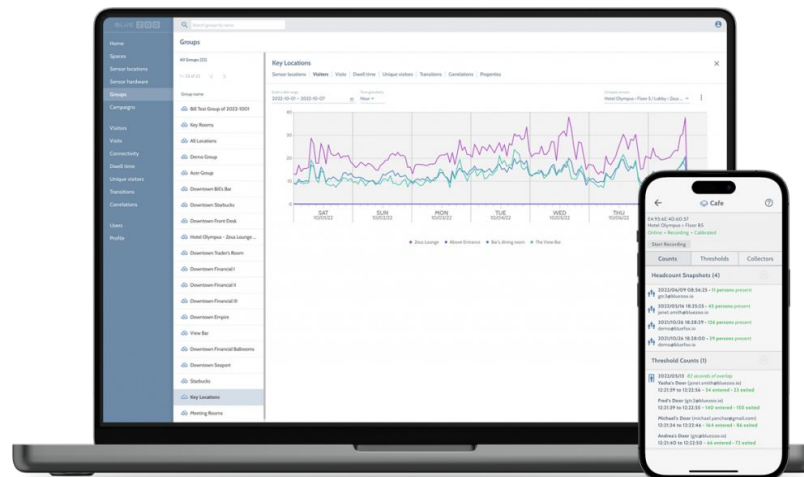
# **POINT OF MIND—DIGITAL SIGNAGE AS ART FORM**



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# MEASURING OOH IMPRESSIONS

- Camera
- Phone detection
  - BlueZoo



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# COMPUTERS



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# COMPUTER-RELATED DEVELOPMENTS

- Continued shift to cloud computing
  - Increases importance of reliable and secure network connections
- Laptop/tablet use
- Multiple monitors



# INTERNET ACCESS OPTIONS

- Mature:
  - Telco
  - Cable

- Emerging:
  - 5G

- Satellite



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# HOME INTERNET ACCESS

- According to LRG, 90% of U.S. homes have internet access
- Penetration should soon exceed peak for landline telephone
- Has internet become a utility?



# WORK FROM HOME



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# POST-PANDEMIC PATTERNS

- Increased remote work
- Limited pressure to return to office
- Ability to be geographically dispersed





# ISSUES IN WORK FROM HOME

- Control and trust
- Ownership and payment for technology
- Payment for networking and space
- Separation of work time and personal time
- Definition of workspace



# LEARN FROM HOME



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# ISSUES IN REMOTE LEARNING

- Access to technology and network
- Need for socialization
- Sick days and snow days
- Academic integrity



# EHEALTH



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# AREAS OF EHEALTH

- Diagnosis
  - Telehealth
  - Symptom analysis
    - From WebMD to AI
- Monitoring
- Treatment
- Payment
  - Cost savings and efficacy
- eHealth could be a Killer App for 10 Gbps broadband



# SOCIAL MEDIA



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# MANY BIG ISSUES IN SOCIAL MEDIA

- Critical mass
  - The best replacement for Twitter is \_\_\_\_\_
- Negative impacts
  - Political processes
  - Fomenting anger and other emotions
- Advertising challenges
- Anti-trust
  - Especially Meta



# META REFOCUS

- Metaverse pivot
- Digital advertising challenges
- Studies of negative impact
- Antitrust concerns



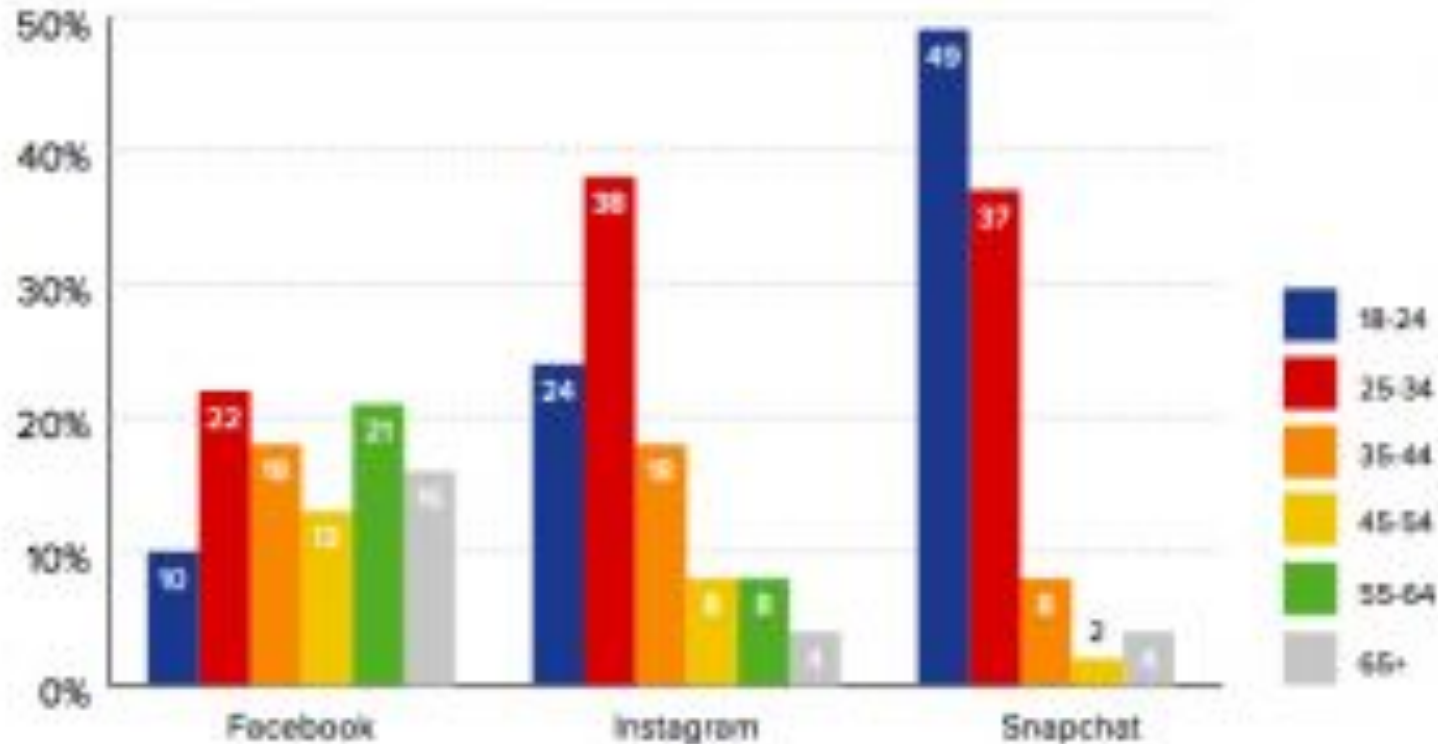


# REGULATION

- Antitrust
- Children
  - Negative impacts
  - Need for parental permission and supervision
- Section 230



## AGE DISTRIBUTION OF DIFFERENT SOCIAL NETWORKS UNITED STATES



# SEGMENTATION

Source: Brandwatch

**Q12a.** Which, if any, of the following have you used for any purpose in the last week?  
Base: All who used Facebook/Instagram/Snapchat in the last week US = 1535/294/119.



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# TELEPHONY



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# 5G SUMMARY

- 5G is not a single technology, but rather a group of innovations that allow faster networks
- Short-term
  - More of a marketing tool than a useful tech
- Long-term
  - Creation of new capabilities that leverage high speed of compact networks



# 5G IMPACT

- Fixed wireless for in-home networking



Source: Samsung

# 5G FACTORS

- 5G is a group of technologies
  - Multiple bandwidths
  - Different range
- Capabilities of 5G are still being developed

...but...

- 5G is a marketing tool
- 5G misinformation is rampant



# SMALL TELEPHONY DETAILS

- Evolution from attaching phones to places to attaching phones to people
- Decreased use of voice services by younger users
- Telephone as tracking device
  - Retail
  - Digital signage



# AI



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# BRAVE NEW WORLD OF ARTIFICIAL INTELLIGENCE

- ChatGPT
  - G|GO
- Adaptive systems
- Decision assistance
- Limitations
  
- Buzz Word of the Year (so far)



# SURVEILLANCE



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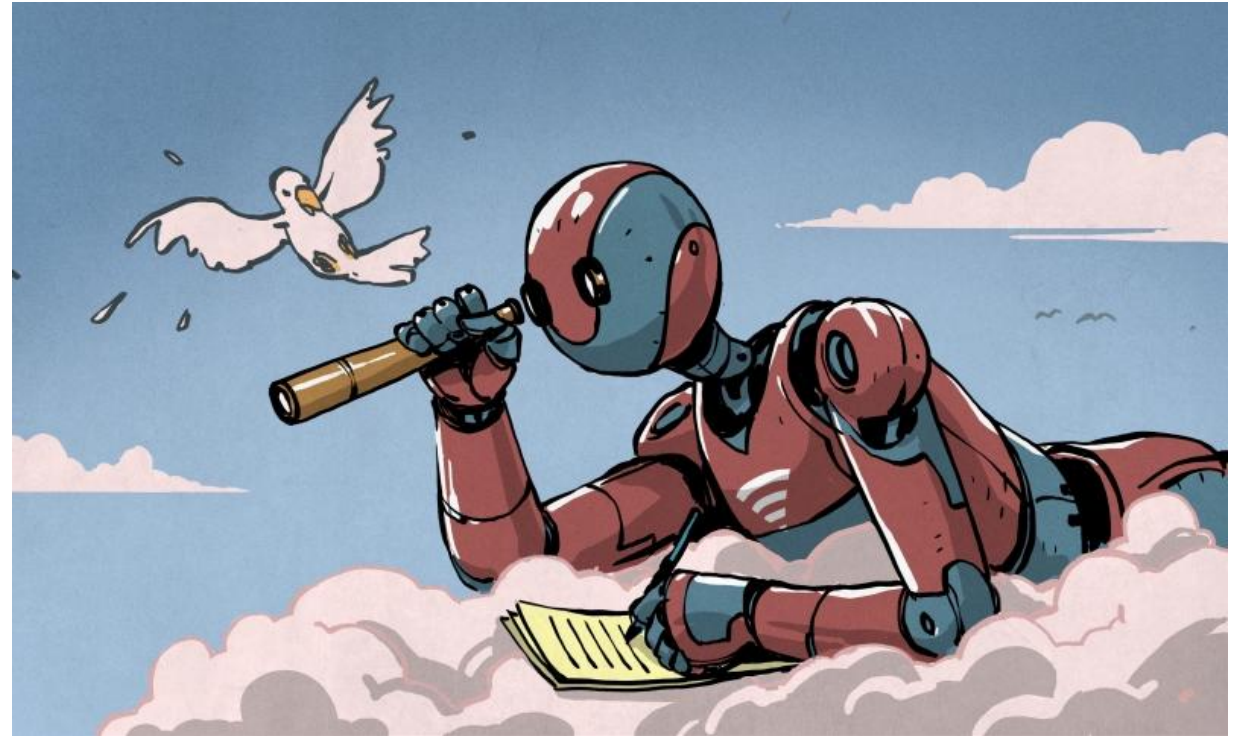
# ROCKWELL'S LAMENT

- The panoptic society
  - Everyone is always seen everywhere
- Access to surveillance
  - Law enforcement
  - Marketing
  - Stalking



# HACKADAY HEADLINE (12/12/2022)

**STUDENTS  
REBEL AGAINST  
HEAT-SENSING  
CROTCH  
MONITOR  
SURVEILLANCE  
DEVICES**



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# INTERNET OF THINGS



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# NEW CONNECTIVITY STANDARD



matter



# INTERNET OF THINGS EXPLOSION

- Matter standard leading to interoperability
- Number of devices
- Increased availability of networking
  - Bluetooth
  - WiFi
  - Cellular
  - NFC
  - Zigbee
- BUT not the refrigerator!



# POWER



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# POWER SOLUTIONS

- Wired
- Battery
- Cutting edge:
  - Wireless power
  - Energy harvesting
    - Light
    - Heat
    - Motion
    - Other?



# DAILY TECH TIDBITS:

## @CommTechUpdate

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